

What else?

Extend

4

What are you thinking about?

Identify Issue: Initiate

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Why is this top of mind for you right now?

Prioritize Issue

10

At this point, how would you summarize the issue?

Identify Issue: Contextualize

7

Who or what else could you leverage here?

Explore: Expand Options

16

And what would you like to have happen?

Identify Outcomes

13

How do the various options we've discussed stack up?

Focus

22

What can you apply here from similar situations in the past?

Explore: Expand Options

19

Let's step back for a moment to look at the context. How did this situation arise?

Identify Issue: Contextualize

5

What's on your mind?

Identify Issue: Initiate

2

What would success look like for you in this situation?

Identify Outcomes

11

What makes this something that needs to be addressed right now?

Prioritize Issue

8

What's the bravest, craziest, least likely to work, most fun, or most surprising approach to try here?

Explore: Expand Options

17

What options do you see?

Explore: Describe Options

14

Out of the various options we've discussed, what are you leaning towards?

Focus

23

What would you do if you had a magic wand?

Explore: Expand Options

20

What's the background on this?

Identify Issue: Contextualize

6

Tell me more.

Extend

3

What would failure look like for you in this situation?

Identify Outcomes

12

How does this fit into the big picture?

Prioritize Issue

9

If you have a hero that you think would be relevant in this situation, what would they do?

Explore: Expand Options

18

What paths do you see to achieving your goal(s)?

Explore: Describe Options

15

Tell me your next step and when you will take it.

Commit to Action

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What's your recap of the options we've discussed?

Focus

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